



No B.S. Time Management for Entrepreneurs: The Ultimate No Holds Barred Kick Butt Take No Prisoners Guide to Time Productivity and Sanity

By Dan S. Kennedy

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In this latest edition, Kennedy tackles the technology of today and delivers new insights and tools for boosting personal productivity in keeping with his “less is more” approach. New material includes how to outsource, buying experts, expertise and time. Kennedy covers virtual assistants, errand-running services, and the far-reaching scope of activities and tasks people are paying others to do for them. Kennedy also adds two new chapters discussing how to get more accomplished by leveraging cooperative relationships, why goal setting (and New Year’s Resolutions) fails and how he manages achievement.

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Editorial Review

From the Back Cover

Don't Count Time, Make Time Count

WARNING: This is no ordinary time management book for the deskbound or the person doing just one job. This book is expressly for the wearer of many hats, the inventive, opportunistic entrepreneur who can't resist piling more and more responsibility onto his own shoulders, who has many more great ideas than time and resources to take advantage of them, who runs (not walks) through each day. This book will drastically re-engineer your entire relationship with time and, if applied faithfully, will help you achieve peak personal productivity AND make lots, and lots, of money.

Serial entrepreneur Dan S. Kennedy dares you to match the multiple, extraordinary demands on your time with extraordinary measures proven to transform your personal and business productivity.

Learn how to:

- Calculate the COST OF YOUR TIME (and put a meter on those consuming it)
- SLAY Mr. Have-You-Got-A-Minute, Mr. Meeting... and other needy, selfish TIME VAMPIRES
- Master the five self-defense, time-defense tactics to stop "productivus interruptus" once and for all
- Gain personal power by applying THE #1 MOST POWERFUL PERSONAL DISCIPLINE: Punctuality
- Execute the TEN TIME MANAGEMENT TECHNIQUES that you probably know, but don't know how to employ
- End phone-tag, reduce return-call burden...deal with in-bounds at your pace, in the priority you assign, as you see fit
- Handle the Information Avalanche
- Maximize your time and happiness—fire and replace yourself
- Buy Time—Literally
- Memorize, live by, and find success following THE 9 NO B.S. TIME TRUTHS

About the Author

Dan S. Kennedy is a strategic advisor, consultant, business coach, and editor of six business newsletters. He directly influences more than one million business owners annually. He is a champion of small business owners and entrepreneurs with a long track record of taking entrepreneurs to seven-figure incomes and multi-millionaire wealth.

Users Review

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